







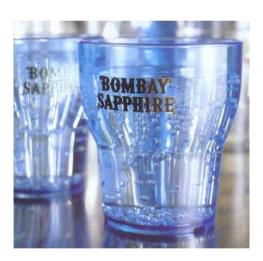




## Yes, these glasses are made of polycarbonate.







That's why they don't break.

(but they look like real glass, don't they?)



# But why use unbreakable polycarbonate glasses instead of <u>real</u> glasses?



#### Safety

The safety of your consumers:

Accidentally stepping on glass shards, violence, etc...

- The safety of the bar/restaurant personnel:

No need to clean up and handle dangerous shards of glass which can cut.

- Safety from legal consequences:

Customers and personnel will not be hurt, so they won't be seeking damages from anybody.

#### Time & money

Money saved:

Regular glasses may actually be slightly cheaper than polycarbonate glasses of this quality <u>until they break</u>, afterwhich the polycarbonate ones are clearly cheaper.

Time saved:

Bar and restaurant personnel won't need to spend time carefully sweeping glass shards off the floor (especially on really busy, crowded nights).

- Legal consequences and expenses:

Customers and personnel will not be hurt, so they won't be seeking damages.



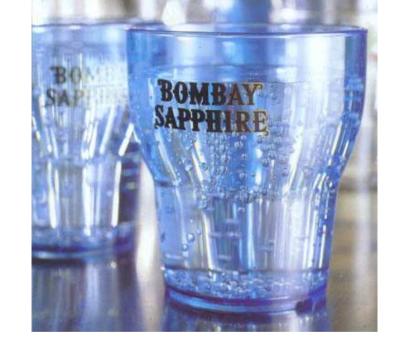
# Which are the venues that are better served using unbreakable polycarbonate glasses rather than <u>real</u> glasses?

- All bars, pubs, clubs and restaurants that are sometimes heavily crowded:
  - In a crowded venue it is never easy to find the time and space necessary to properly clean up broken glasses. Also these venues may occasionally see violent behaviour.
- Places where there are children, or people walk bare-footed:
  - Swimming pool and beach areas, where people walk barefoot.
  - Also generally hotels, reatsurants, amusement centers and resorts where there are lots of children.
- Terraces and outdoor venues generally:
  - Outdoor cafes, restaurants, bars, restaurants, golf clubs and similar places, where the furniture may be slightly more unstable, and the floor surfaces harder, than normally indoors.
  - Wind can also cause glasses to suddenly fly.
- Rock concerts, sporting events, and cities hosting large events:
  - Events that entail large crowds, or that may carry a risk for violence (eg. football & sports tournamentsgenerally, music festivals, political or religious congresses, etc.).
- Hospitals, homes for the old-aged, and shools and institutes for the handicapped:
  - Patients and residents of these types of institutions are, for obvious reasons, prone to drop glasses.



## **Cocktails & wines**















### Beer & cider drinkware



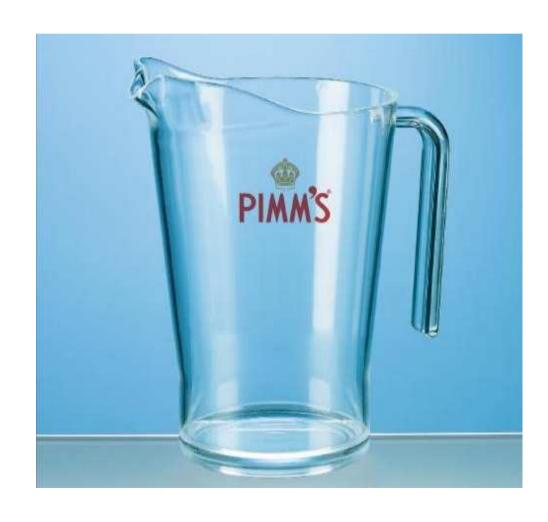






## Jugs







## **Trays**







Manufacturers of polycarbonate glasses, jugs, and other drink and food related items







#### CUSTOMISATION







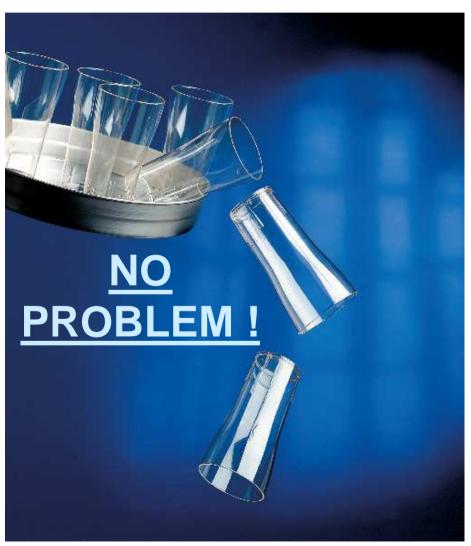
#### **Briefly about Akvila Oy...**

- Akvila Oy was founded in 1920, and initially achieved renown as a producer of writing ink.
- Producing plastic screw-corks (baukelite at the time) for their ink bottles, brought the company into mold-injected products. The year was 1943.
- For the past 63 years, injection molded products have been the sole focus of the company's activity.
- Akvila is today a highly specialised company, being one of Scandinavia's leading producers of plastic glassware, dishware and cuttlery. Abt. 70 % of production is exported throughout Europe.
- Akvila's glassware clients include many of the world's most important breweries and spirits companies.
- Decades of experience, a high degree of specialisation, combined with ongoing product and production innovation, are the key elements in Akvila's continuing success.
- These elements also help ensure that Akvila's delivery times are short, and prices competitive.









www.akvila.com